

## *A Salary Story*

Stacy, a young college graduate, spent a summer interning at a small publishing company. Near the end of the summer, the president of the company told Stacy he wanted to talk to her about a full-time job. Stacy excitedly told one of the editors about her upcoming meeting with the president to discuss an offer.

“Stand your ground,” came the reply. “Don’t settle too low.”

A week later, Stacy burst into the editor’s office. “Guess what I’ll be making?” she bubbled.

When Stacy blurted out the amount, the editor looked shocked. “That’s more than I make,” she said quietly. “And I’ve been here five years.”

The next day, the president summoned Stacy to his office. “I have something of a revolt on my hands,” he told her. “It seems that you broadcast your salary, and quite a few of your co-workers are bitter about it. That was confidential information. Now, I’m afraid that we won’t be able to bring you on board. There would be too much resentment.”

There are a few things you should never discuss with your co-workers: your love life, your medical history and your salary.

--Beecher Hunter