

## *Add Value to Others*

When people think about you, do they say to themselves, “My life is better because of that person?”

Their response probably answers the question of whether you are adding value to them. To succeed personally – and professionally in Life Care, Century Park and Life Care at Home – you must try to help others. That’s why motivational speaker Zig Ziglar says, “You can get everything in life you want if you help enough other people get what they want.”

How do you do that? How can you turn your focus from yourself and start adding value to others? You can do it by:

- Putting others first in your thinking.
- Finding out what others need.
- Meeting that need with excellence and generosity.

I am pleased to say, as I discover when visiting our facilities, that we have associates who daily add value to others.

--Beecher Hunter