

# Success Made Simple

When J.R. Parrish went from being a milkman to becoming a self-made multimillionaire through the commercial real estate company he established, he experienced what it takes to survive and thrive in the real world.

In his book, *You Don't Have to Learn the Hard Way*, Parrish shares some of the wisdom that helped him achieve his personal and professional success. Here are a few examples:

- You never know when your opportunities will come or what form they will take. A fundamental secret of success is to be ready for your opportunities when they appear. Opportunity does you no good if you're not in a position to take advantage of it.
- Your thoughts are your preview of your life's coming attractions. We are not taught how to think, yet everything is a thought before it is a thing or action. Once you learn to control your thoughts, you begin to control your life.
- Life is not always neat and clean. Mentors are human and subject to the same temptations as others, but their wisdom is priceless. Don't expect that your mentor will be perfect. None of us is. Learn the lessons mentors can teach you, always remembering that they are also human.
- Self-discipline means doing what you should when you don't feel like doing it. The habit of self-discipline is the underpinning of making your life turn out the way you want.
- It's a sign of confidence to be decisive, and displaying confidence breeds confidence. If you're indecisive, someone will grab the gold ring while you're mulling things over. To learn decisiveness, you must practice it.
- Money in the bank gives you courage and allows you to make rational decisions. The sooner you get the savings habit and your money working for you, the better your future will become.
- If you choose a profession you're passionate about, you'll never work a day in your life, because you'll be doing what you love to do.
- Within a dream is the seed of a new reality. To make your dreams come true, they must be specific and backed by absolute commitment.



These are principles that can guide us as we pursue the career paths laid out for us by our Lord.

– Beecher Hunter