

## Twain and the Fish

Mark Twain told about a peddler who came by his house each morning and afternoon for three days trying to sell fish. Each time, Twain said, "No thank you."

When the man showed up on the fourth day, Twain felt that the peddler's sheer persistence ought to be rewarded, so he bought the fish.

Twain's wife prepared the purchase for lunch, but it was found to be highly unsatisfactory. When the salesman came walking down the street that afternoon, Twain went out, called him over, and told him that the fish wasn't edible, that it was too old.

The peddler calmly replied to the famed author, "Well, sir, I gave you two chances a day for the past three days to buy that fish. If you were foolish enough to wait until it was spoiled, don't blame me."

Twain's story illustrates how procrastination can mess you up. With the press of many responsibilities everyday in the centers of Life Care and American Lifestyles, and in the work of Life Care at Home, we understand the truth of that principle.

--Beecher Hunter